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# Lone Star Lines

**Surplus Lines Stamping Office of Texas** 

# **Notice of Proposed Stamping Fee Increase**



From the desk of Norma Essary, CPCU, ARM, Executive Director

The Board of Directors of the Surplus Lines Stamping Office of

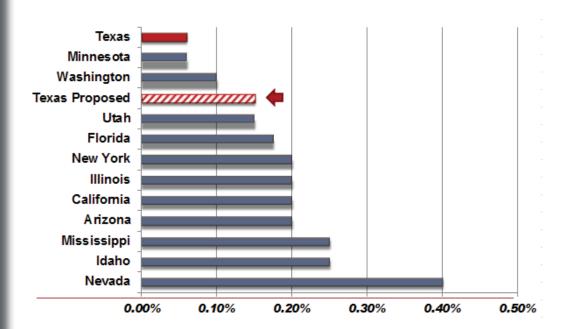
Texas approved a resolution in June requesting that the Commissioner of Insurance authorize an increase in the stamping fee rate to 0.15% (0.0015) from its current rate of 0.06% (0.0006). The Surplus Lines Stamping Office has operated at an "intentional"

below break-even rate since mid-2007.

Prior to Board action, various discussions were held with stakeholders to discuss the increase and receive feedback. As a result, the Texas Department of Insurance filed the notice with the Texas Register on July 31, 2015. Commentary period will be through August 20, 2015.

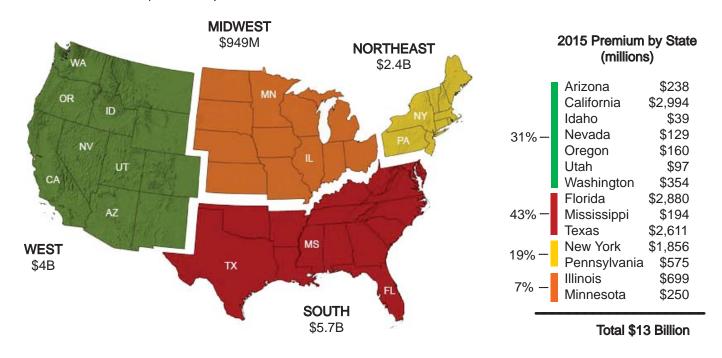
The proposed effective date for the increase will be January 1, 2016.

## U.S. Stamping Fee Rate - Benchmark Survey



## 2015 Mid-Year Surplus Lines Premium Totals by Region

The Texas Surplus Lines Stamping Office conducts a bi-annual survey from each of the 14 stamping offices to aggregate premium and filings statistic data. Over the first half of 2015, the US stamping/service offices processed in excess of \$13 billion in surplus lines premium, reflecting an increase of 9.5% over 2014. Agents filed more than 1.8 million transactions, a 5.3% rise over the same period last year.



### **TSLA Mid-Year Conference**

by Jean Patterson, Texas Surplus Lines Association, Executive Director

TSLA hosted yet another successful Mid-Year meeting at the Ritz Carlton in Half Moon Bay, California with 216 TSLA members and guests in attendance.



TSLA President Penny Restrepo Delta General Agency Corp.

The Mid-Year meeting provides a great mix of business and fun. Our speakers program included topics on millennials in the workplace, the state of the marketplace, and current claim litigation. property We updates from heard the NAPSLO and AAMGA presidents. Legislative and reaulatory updates information specific to TSLA were given by our legislative

consultant, Greg Hooser and regulatory liaison committee member, Don Meyer. And finally, we had the great pleasure of hearing newly appointed SLSOT executive director Norma Essary address the group.



TSLA Photos by Joel Moore

Members were able to take advantage of the location and beautiful weather on Monday and Tuesday afternoons by participating in group activities and the golf tournament.

The closing banquet was a perfect way to end yet another successful Mid-Year. Golf Awards were presented and the Jack Claitor Scholarship was awarded to Wade Kotrla, Southwest Risk.

# **EFS** Quick Tips

Electronic Policy Filing EFS Help Desk (800) 681-5848

#### Maintain Up-to-Date EFS Contacts & Emails

Keep your EFS Contact Name and Email Address up-to-date. Any contact changes should be processed by an EFS User with administrative authority.

#### Calling the EFS Help Desk:

Please be prepared to provide your name, your EFS User ID, the name of your agency, and their surplus lines license number. This allows our office to correctly identify you and locate your agency's transactions.

#### **Endorsement Transactions:**

These should be entered with the same coverage code(s) as on the original policy unless that endorsement is adding an additional coverage.

#### Texas Department of Insurance Notification:

Notify TDI within 30 days in the event of an addition or removal of an officer, director, partner, member, or manager.

#### White Retires

he Surplus Lines Stamping Office of Texas announced the recent retirement of Elaine White, Director of Data Services, after 27 years of distinguished service. The office staff honored her with a luncheon on her retirement day, July 10, 2015.

Under Elaine's direction, the Surplus Lines Stamping Office of Texas became recognized as one of the first states to implement an electronic filing system for the U.S. surplus lines market. This allowed for the introduction of automated regulatory filings which undoubtedly continues today.

Elaine's valued perspectives and tenure will be greatly missed. We wish her well in retirement.

## **Promotion News**



**Toby Pick** 

he SLSOT is pleased to announce the appointment of Toby Pick as Interim Supervisor for the Data Quality Assurance team.

Toby joined the Stamping Office in 2009 as a Data Entry Analyst, and was promoted to Data Quality Assurance Analyst in 2012. His experience with the regulatory filings and validation processes have made him an excellent candidate for this position.

## **Manual Policy Filing & Data Validation Tips**

Manual Policy Filing Help (800) 449-6394 x 710 Data Validation Help (800) 449-6394 x 712

Zip Codes: The zip code of the risk location is required on all policies, binders, cover notes, and data extensions that are sent to the Stamping Office.

Correspondence: When submitting documentation for EFS Data Validation, include correspondence from the Stamping Office such as e-mails regarding coverage and class code coding.

Data Validation Submission: Provide a complete copy of the policy or binder for EFS Data Validation requests.

# **UPCOMING EVENTS**



August 15-18, 2015 NAIC Summer National Meeting - Chicago, IL

September 9-11, 2015 NAPLSO Annual Convention - San Diego, CA

September 22, 2015 SLSOT Board Meeting - Austin, TX

November 8-9, 2015 TSLA Annual Meeting - Austin, TX

November 8-11, 2015 Texas PRIMA Annual Conference - Galveston, TX

November 19-22, 2015 NAIC Fall National Meeting - National Harbor, MD

# **Texas Surplus Lines Premium - By Line of Business**

Annual Statement Line of Business	Premium through 7/31/2015	Premium through 7/31/2014	Percent Change
[ a	10/00/0	****	
Fire (including allied lines)	\$960,963,780	\$996,133,654	-3.53%
Allied lines	\$80,828,976	\$61,630,382	31.15%
Farmowners multiple peril	\$1,047,842	\$869,493	20.51%
Homeowners multiple peril	\$97,406,022	\$90,061,997	8.15%
Commercial multiple peril	\$172,934,890	\$189,156,974	-8.58%
Ocean marine	\$16,117,155	\$14,534,741	10.89%
Inland marine	\$57,995,045	\$52,957,566	9.51%
Medical malpractice	\$33,711,528	\$29,095,436	15.87%
Earthquake	\$1,786,179	\$616,101	189.92%
Group accident & health	\$43,345,805	\$46,471,442	-6.73%
All other A&H	\$5,624,895	\$4,491,156	25.24%
Other liability	\$1,352,795,111	\$1,240,133,347	9.08%
Products liability	\$18,384,328	\$20,349,136	-9.66%
Other private passenger auto liability	\$1,375	\$0	0.00%
Other commercial auto liability	\$62,907,072	\$39,431,076	59.54%
Private passenger auto physical	\$461,182	\$1,949,569	-76.34%
Commercial auto physical damage	\$64,930,284	\$87,327,522	-25.65%
Aircraft (all perils)	\$5,508,983	\$3,130,605	75.97%
Fidelity	\$2,115,337	\$1,765,299	19.83%
Surety	\$9,495,924	\$6,506,096	45.95%
Burglary & theft	\$1,937,756	\$1,157,041	67.48%
Boiler & machinery	(\$776,946)	\$965,656	-180.46%
Credit	\$124,982,564	\$123,598,080	1.12%
Aggregate/other business	\$2,886,810	\$2,051,104	40.74%
TOTAL	\$3,117,391,897	\$3,014,383,473	3.42%

Note: Totals subject to rounding

Texas market data reports are updated monthly and available to view and print on our website at www.slsot.org under the link Texas Market Data.

Lone Star Lines

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phone (800) 449-6394 fax (512) 346-3422 www.slsot.org e-mail: info@slsot.org The "Lone Star Lines" newsletter is published quarterly by the Surplus Lines Stamping Office of Texas for surplus lines agents, companies, and others involved in the surplus lines industry. We invite readers to suggest topics that may be of interest to others.

The Lone Star Lines staff includes:

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