

# Lone Star Lines

The Quarterly Publication of the Surplus Lines Stamping Office of Texas



## In this issue:

Information  
Regarding Insurance  
Tax Premium  
page 2

Visit the New  
SLSOT Website  
page 2

2015 Insurer  
Evidence Filing  
Requirements Update  
page 3

TDI Policy Count  
Data Call  
page 3

Employee News  
page 3

EFS Quick Tips  
page 3

Helpful Hints  
page 3

Premium Comparison  
page 4

plus...  
SLSOT Special Report

[www.slsot.org](http://www.slsot.org)

## Essary Named Executive Director of SLSOT



The Board of Directors of the Surplus Lines Stamping Office of Texas (SLSOT) is pleased to announce the appointment of Norma Carabajal Essary as Executive Director effective

March 1, 2015. She succeeds Philip R. Ballinger, who retired January 2, 2015 after 22 years of distinguished service.

For the past twelve years, Norma has worked in risk management at Dallas/Fort Worth International Airport (DFW), recently serving as Vice President of Risk Management where she was responsible for two separate and distinct groups managing the airport's overall enterprise risk and construction-specific risk, property/casualty, and occupational health and safety. Prior

to joining DFW, Norma served as the Director of Risk Management for the City of Albuquerque.

Norma holds a Bachelor of Business Administration from Texas State University and a Master of Business Administration from Texas Woman's University. Additional accredited designations include a Chartered Property Casualty Underwriter (CPCU) and an Associate in Risk Management (ARM). Norma has been named by D CEO Magazine as one of the Top Risk Management professionals (2012) and was an honoree of the Dallas Business Journal 2012 Women in Business Awards.

*"Norma has excellent qualifications, industry knowledge, and the innovative thinking necessary to advance the Surplus Lines Stamping Office of Texas," said Board Chairman Todd Teitell. "She will be a real asset and leader in the surplus lines industry, and will represent Texas extremely well."*

## 2014 Annual Late Filing Report

By this time, you should have received the last of the monthly late filing reports for 2014. If you file using the Electronic Filing System (EFS), these reports were no longer mailed to you beginning with the September report, but rather they were available through the EFS. The annual report will be available the same way. It is important that you review all the reports carefully for any transactions you believe are appearing in error. If you file using the EFS, you should use the "Correction Re-Entry tieback" option for any necessary corrections. If you file by paper, you need to provide us with appropriate documentation to confirm the item in question is not late so it can be adjusted before the annual

report is run. If you delay too long before resolving these "false-positive" transactions, it will be too late to have them resolved. They must be resolved prior to the running of the annual late filers report. The annual late filers report will be run on March 10, 2015.

Effective May 28, 2011, Texas Insurance Code Section 981.105 specifies the regulatory remedies the Commissioner may take for late-filed surplus lines policies. Section 981.105 provides two authorized remedies for surplus lines agents who file policies late: fees and enforcement actions. These will be determined from the 2014 annual late filing report.



## 2015 Insurer Evidence Filing Requirements Update

The Texas Department of Insurance (TDI) is responsible for determining the evidence filing requirements for foreign insurers (U.S. domiciled) and alien insurers (non-U.S. domiciled) in accordance with the Texas Insurance Code and Administrative Code. TDI has determined that an evidence filing requirements letter is no longer needed due to the passage of the Federal Dodd-Frank legislation containing the NRRRA. TDI maintains on their website ([www.tdi.texas.gov](http://www.tdi.texas.gov)) information regarding eligibility for existing eligible foreign and alien insurers. For new submissions for eligibility TDI requires certain additional evidence which is contained on checklist Form FIN 422 for foreign insurers and Form FIN 423 for alien insurers. For forms and more information, follow the link from the SLSOT website at [www.slsot.org/Company/insurerfiling](http://www.slsot.org/Company/insurerfiling).

### TDI Policy Count Data Call

Commissioner's Bulletin #B-0003-15 was issued on February 12, 2015, and the deadline for the 2014 policy count data call information is March 1, 2015. However, TDI has extended this deadline for surplus lines insurers only to March 31, 2015. For surplus lines policies, this is applicable to policies where Texas is the home state of the insured. In years past, the Surplus Lines Stamping Office has responded to this request on behalf of surplus lines insurers. However, for several years, more and more insurers have been reporting their own information to TDI. This year, we plan to prepare the policy count report for insurers, but insurers should then self-report that information to TDI. As always, we are available to answer questions regarding the policy counts. Our report will be run the last week in February 2015. Please refer questions to Elaine White, Director of Data Services, at (512) 225-1853.

### SLSOT Employee News



The Stamping Office welcomed Nathan Onks to our office this month. Nathan is employed as a Data Quality Assurance Clerk in the Data Services Department.

## EFS Quick Tips

Electronic Policy Filing  
EFS Help Desk (800) 681-5848

- When calling the EFS Help Desk for assistance, please be prepared to provide your name, your EFS User ID, the name of your agency, and their surplus lines license number. This allows our office to correctly identify you (as the user) and locate your agency's transactions.
- Our Month End processes are scheduled to run on the last calendar day of the month, even if this date falls on a weekend or holiday. Our regularly scheduled Month End start time is 6:30pm. If your batch has not successfully posted prior to this time, your transactions will be posted in the next business day (which will be the first of the following month). You will be notified via a global notification email if there will be any deviation from this scheduled start time. Global Notification emails are sent to the primary and secondary email addresses on file within our Electronic Filing System (EFS).
- We recommend that all EFS users have Administrative Authority. This authority simply allows users to reset other user's passwords and/or create new user IDs. It does not grant any additional responsibility or authority. We also recommend that every agency have more than one EFS user that is active and that has received adequate training. That way, in case of emergency, illness, or vacation, you will be able to ensure that filings will be made in a correct and timely manner.

## Helpful Hints

### Paper Policy Filing

- When you receive a request for policies for EFS Data Validation, please read all the instructions and enclosed documents. We include a checklist, important hints, and an explanation of the zip code requirements. Reading the enclosures and following the instructions will help prevent errors which will require corrections. It will save you time in the end.
- If you notice that you have made an error on a policy you are preparing to send in for validation, make the necessary correction and put a note on the policy letting us know you have corrected it. This way we will validate the corrected policy, and you will not be charged with an error.

# Comparison of SLSOT Premium Processed by Line of Business

Annual Statement Line of Business	Premium through 1/31/2015	Premium through 1/31/2014	Percent Change
1 Fire (including allied lines)	\$98,900,476	\$78,007,115	26.78%
2 Allied lines	\$2,473,168	\$3,550,239	-30.34%
3 Farmowners multiple peril	\$110,716	\$167,710	-33.98%
4 Homeowners multiple peril	\$10,666,269	\$10,507,577	1.51%
5 Commercial multiple peril	\$22,783,960	\$14,989,407	52.00%
8 Ocean marine	\$297,818	\$300,657	-0.94%
9 Inland marine	\$6,849,610	\$5,476,913	25.06%
11 Medical malpractice	\$5,998,246	\$4,088,014	46.73%
12 Earthquake	(\$143,421)	\$25,314	-666.57%
13 Group accident & health	\$5,764,576	\$7,841,214	-26.48%
15 All other A&H	\$708,563	\$420,513	68.50%
17 Other liability	\$195,069,697	\$113,298,239	72.17%
18 Products liability	\$2,546,575	\$1,477,428	72.37%
19.4 Other commercial auto liability	\$7,075,217	\$4,444,209	59.20%
21.1 Private passenger auto physical	\$256,501	\$262,153	-2.16%
21.2 Commercial auto physical damage	\$7,985,492	\$10,231,493	-21.95%
22 Aircraft (all perils)	\$585,992	\$311,860	87.90%
23 Fidelity	\$102,918	\$188,969	-45.54%
24 Surety	(\$4,092,174)	\$432,716	-1045.70%
26 Burglary & theft	\$117,169	\$30,579	283.18%
27 Boiler & machinery	(\$634,237)	\$15,758	-4124.86%
28 Credit	\$29,552,941	\$18,992,079	55.61%
31 Aggregate/other business	\$110,691	\$409,916	-73.00%
TOTAL	\$393,086,763	\$275,470,072	42.70%

Note: Totals subject to rounding

Texas market data reports are updated monthly and available to view and print on our website at [www.slsot.org](http://www.slsot.org) under the link Texas Market Data.



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The "Lone Star Lines" newsletter is published quarterly by the Surplus Lines Stamping Office of Texas for surplus lines agents, companies, and others involved in the surplus lines industry. We invite readers to suggest topics that may be of interest to others.

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